



**CESC Limited**  
Materials Division  
Eastern Building  
15/1 Chowringhee Square, 2<sup>nd</sup> Floor  
Kolkata: 700 069  
India

**INVITATION FOR ENLISTMENT  
FOR SUPPLY OF 450,000 MT  $\pm$  50,000  
IMPORTED THERMAL (NON-COKING/STEAMING) COAL**

**REFERENCE No: EOI/CI/0809/01**

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CESC Limited wishes to import approximately 450,000 MT  $\pm$  50,000 MT of Thermal (Non-Coking/Steaming) Coal between **End March 2008 & Mid February 2009** in shipment/parcel sizes of 50,000 MT  $\pm$  5%.

Unless already enlisted, **Sealed applications** are being invited from interested Imported Thermal (Non-Coking/Steaming) Coal Suppliers **for our approval & enlistment**, subject to fulfilling the minimum qualification criteria & other conditions/procedure detailed below:

**PRE-QUALIFICATION CRITERIA (PQC):**

(APPLICABLE FOR UN-REGISTERED/UN-APPROVED COMPANIES/FIRMS)

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**Imported Thermal (Non-Coking/Steaming) Coal Suppliers:**

1. Applicant must furnish **Authorization Certificate** issued by the Mine Owner/Coal Producer in favour of the Applicant giving **exclusive marketing rights** to bid against CESC tenders. (Note: Applications from Second Level traders will not be accepted)

OR

Applicant should be an Equity Partner of the Mine from which Thermal Coal meeting our desired specification can be supplied. **Documentary evidence** of Equity partnership must be attached.

2. Applicant (or the overseas Mine Owner/Coal Producer through the Applicant as their exclusive marketing representative) must have supplied at least **1,000,000** MT (1 Million) of Imported Thermal Coal (Non-Coking/Steaming) to Customers in **India** in the year 2007 (YTD). **Documentary evidence** must be submitted along with the Application.

OR

Applicant (or the overseas Mine Owner/Coal Producer through the Applicant as their exclusive marketing representative) must have supplied at least **5,000,000** MT (5 Million) of Imported Thermal Coal (Non-Coking/Steaming) to **Global** Customers in the year 2007 (YTD). **Documentary evidence** must be submitted along with the Application.

Note: Preference shall be given to an applicant fulfilling both the criteria.

3. The Source Mine/s must have a Minimum mining capacity of 1 Million MT per annum with Minimum known reserve (as on the year of Application) of 5 Million MT. Applicant must submit **Documentary evidence** from Mine Owner/Coal Producers in this regard.
4. Detailed List of Existing Customers **required**.
5. Delivery Capacity of Less than 50,000 MT/month shall **not be** accepted.

**Please Note:**

- a) Incomplete Applications will be rejected without any further reference.
- b) No Application will be received after the scheduled Submission date.
- c) If more than 1 Applicant submit same Mine Owner/Coal Producer Authorization Certificate, all such applications shall be rejected.
- d) We reserve the right to reject any application if found unsatisfactory. Our decision in this regard shall be final.
- e) We reserve to right to import coal either on CIF or on FOB basis, at our discretion.
- f) We reserve the right to distribute the Total Quantity required among multiple suppliers.
- g) Tender document, as & when ready, shall be issued ONLY to approved/enlisted companies/firms.
- h) Enlistment request **should not** contain any price indication. Applications **with** Prices **shall be rejected**.

**APPLICATION SUBMISSION:**

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1. Applications must be submitted in **sealed envelopes** only mentioning the **Reference Number** of this document on the Cover. E-mailed or Faxed applications shall be rejected.
2. **Last Date of Submission:** By 10 AM on 24 December, 2007
3. **Address of Submission:** Dy. Gen. Manager, Materials  
CESC Limited,  
Materials Division,  
'Eastern Building'  
15/1 Chowringhee Square, 2<sup>nd</sup> Floor  
Kolkata: 700 069

## **RELATED INFORMATION (FOR REFERENCE ONLY & SUBJECT CHANGE):**

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### **Specification of Coal:**

CESC Limited intends to import 2 different grades of coal. The General specifications of both grades as desired, are given below:

<b>Grade-I</b>	GCV (ARB)	GCV (ADB) (Indicative)	TM % (Max 29)	IM % (Approx)	ASH %	VM %	HGI	Sulphur (max)	SIZE* (mm)
Typical	4700 ± 300	5350~ 5700	24~28	14~20	<6	20-40	45-55	0.8%	ROM

\* 0~200 Acceptable | Size 0-3 mm not to exceed 25%

\*\* About 400,000 MT ± 50,000 MT: For Indicative Purposes only

<b>Grade-II</b>	GCV (ARB)	GCV (ADB) (Indicative)	TM % (Max 8)	IM % (Approx)	ASH	VM %	HGI	Sulphur (max 1)	SIZE* (mm)
Typical	6250 ± 250	6100~ 6700	5~7	2~4	<16	25 ~ 30	45-55	0.8%	0-100

\* 0~50 Acceptable

\*\* About 50,000 MT + 50,000 MT: For Indicative Purposes only

### **Discharge Ports & Tentative Schedule (ETA First Port)**

- Grade I shall be discharged at Paradip & Haldia (Planned; CESC reserves the right to change)
- Grade II & II (a) shall be discharged at Paradip only

### **CONTACT POINTS:**

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For any additional information or clarification, you may contact either of the following:

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Mobile: (+91) 99039 98693  
E-mail: [goutam.saha@cesc.co.in](mailto:goutam.saha@cesc.co.in)

**LIST OF ALREADY ENLISTED COMPANIES/FIRMS (INCLUDING RESPECTIVE ASSOCIATES):**

1. Adani Enterprises Limited
2. Bhatia International Limited
3. Coal and Oil Company DMCC
4. ETA Star
5. Glencore International AG
6. Visa Comtrade AG